

## **EDMOND P. MINIHAN**

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McFarland, WI 53558  
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### **CAREER SUMMARY:**

Over 15 years of experience with the health care delivery systems in public and private sectors within both urban and rural systems.

Over 30 years of experience in land use planning with the administration of Town operations, including budget preparation, fiscal management, and hiring of personnel.

At present working as a private consultant to local governments on land use and planning issues.

### **EXPERIENCE:**

#### **Minihan Consulting**

**Town Dunn, WI**

*President; 2001-present*

- Consulting on land use issues for local governments
- Consulting on municipal operations

#### **American Farmland Trust**

**Verona, WI**

*Upper Midwest Field Director; 1999-2001*

- Private nonprofit organization dedicated to preserving farming, farmland and the promotion of farming practices that lead to a healthy environment.
- Responsible for fostering state and local farmland protection policies for Iowa, Illinois, Minnesota and Wisconsin. Development and implementation of local farmland protection programs, and direct farmland protection through acquisition of agricultural conservation easements.

#### **Managed Health Serviced Insurance Corp.**

**Milwaukee, WI**

*Director of Provider Relations and Contracting; 1996-1999*

- Wisconsin's largest managed-care/Medicaid corporation: 50,000 HMO members, 40,000 Medicaid members. Includes 26 counties and 7,000 providers.
- Directed provider relations, oversees contracting, and major geographic expansion and extended network development.

#### **Kenosha Health Care Partners, Inc.**

**Kenosha, WI**

*Executive Director; 1994-1995*

- Innovative health care system including a primary care clinic, managed care system, and indemnity plan.
- Developed health care systems, directed all clinic operations, expedited construction of clinic, and hired and supervised staff.

#### **Minihan Consulting Services**

**McFarland, WI**

*President; 1990-present*

- Consulting business specializing in managed health care strategies for employers and insurance entities.

#### **Aetna Choice Healthcare Plan**

**Milwaukee, WI**

*Executive Director; 1987-1990*

- Responsible for profit and loss, medical quality and utilization review, marketing, claims operations, member services, provider relations and contracting, as well as supervision of the staff.
- Member of the Board of Directors

**HMO of Wisconsin**

**Prairie du Sac, WI**

***Director of Provider Relations; 1984-1987***

One of the country's first rural-based HMOs, with providers in 43 counties.

- Managed all provider relations, expansion of geographic area and provider base.
- Negotiated for tertiary services, developed provider reimbursement methodology, and supervised quality
- Coordinated Independent Physician's Association activities.

**State of Wisconsin**

**Madison, WI**

**Department of Health and Social Services; 1978-1984**

***Chief of Policy Communications, Bureau of Health Care Financing (WI Medicaid Program); 1982-84***

***Special Assistant to Division Administrator, Division of Health/Bureau Planning; 1980-82***

***Planning Analyst Division of Health/Bureau Planning; 1978-80***

**Council on Criminal Justice**

**Madison, WI**

***Planning Analyst; 1976-1978***

**Town of Dunn**

**Town of Dunn, WI**

***Chairman; 1979-present***

***Supervisor; 1977-1979***

**Experience and Accomplishments**

- Developed and conducted informational sessions for town residents on general land use issues, including land use planning and Purchase of Development Rights (PDR), 1977-present.
- Presented information and training sessions and participated in speaking engagements on land use planning and PDR programs to residents in various towns, villages and counties in WI and MN, 1996-present.
- Presented to and consulted with government representatives from Thailand, China and Albania regarding local government issues, 1996-1997.
- Instituted the Town PDR program (the first in the state of Wisconsin, 1996.
- Instrumental in the establishment of the Town of Dunn Land Use Plan, 1977-79.
- Instituted a moratorium on development while the Land Use Plan was being developed, 1977-79.
- Served on the Town of Dunn Planning Commission, 1977-78.
- Categorized the resources of the Town of Dunn, 1977-78.

**Awards Accepted on behalf of the Town of Dunn**

- National Award from the Renew America for the Town of Dunn planning endeavors, 1996.
- Wisconsin Towns Association Award for building community identity-towns above 2,500 population.
- Orchids Award for the Purchase of Development Rights Project, 1997.
- National Award from the Renew America for the Town of Dunn planning endeavors and Purchase of Development Rights Program, 2000.

**Personal Awards**

- Outstanding Public Official-Center for Public Representation, 1981.
- Steward of the Land Award- Town of Dunn, 1994.
- Wisconsin Chapter of Landscape Architects Award for Environmental Enhancement (along with American Farmland Trust ), 2000.
- Grassroots Leadership Award, National Association of Towns and Townships, 2001.

**Eastern Michigan University**

**Ypsilanti, MI**

***Lecturer, Sociology Department; 1971-72***

**City of Ann Arbor**

**Ann Arbor, MI**

***Firefighter; 1965-1970***

**EDUCATION:**

- 1972 Master of Arts, Sociology  
Eastern Michigan University, Ypsilanti, MI
- 1970 Bachelor of Arts, Sociology  
Eastern Michigan University, Ypsilanti, MI