



October 27, 2022

State-Owned Land Timber Sale Information

Sealed bids will be received by mail or in person at the Menomonie DNR Field Office), up to **9:00 AM on Thursday, November 17th, 2022** and will be opened immediately thereafter for timber stumpage described in this prospectus. The public may attend in person or call (608) 571-2209, and use passcode 4578810# to attend virtually.

For detailed information about this bid opening- contact: DNR Forester Rob Strand: 715-815-0411; Robert.Strand@wisconsin.gov

This bid opening will be held for 4 timber tracts located on State-owned land in Chippewa and St. Croix Counties as listed below:

<u>Property Name Sale Name</u>	<u>Tract #</u>	<u>Acres</u>	<u>Timber Type</u>	<u>Cordwood Tons</u>	<u>Saw Timber MBF</u>	<u>Minimum Bid</u>
Chip. Moraine State Rec. Area – Chippewa Co. <u>Icebreaker Sale</u>	07-22	51	Oak/Aspen/MX	950	30	\$9,247.00
Tom Lawin Wildlife Area – Chippewa Co. <u>Spring Cleaning</u>	05-21	21	White Pine / Aspen	670	*	\$4,607.00
Lake Wissota State Park – Chippewa Co. <u>Easy Peaslee</u>	02-23	43	Red pine / White Pine	1650	*	\$17,540.00
Cylon Wildlife Area St. Croix Co. <u>Prestigious Pine</u>	01-23	27	White Pine	491	*	\$5,302.80

(Note: * indicates co-mingled product sale; saw timber volume included in listed tonnage)

Tracts not sold on November 17th may be available for direct sale. Contact Rob Strand at 715-505-0439 or Robert.Strand@Wisconsin.gov for details on bid results and sale status following bid opening.

BIDDING REQUIREMENTS

1. Bidding Procedure for Timber Sales
 - a. Bids will be made by species for each tract.
 - b. Estimated volumes and utilization specifications are listed on individual sale prospectus maps. Bid according to volumes listed on individual sale prospectus and/or maps.
 - c. The **high bidder** will be determined by the **greatest total bid** for each tract.
 - d. Bids will be opened in random order.

- e. **Bidders in attendance (virtual)** can remove their bid from consideration before each individual tract is opened. Bidders must identify themselves by clearly stating their name, address, and telephone number PRIOR to a bid being opened to withdraw their bid from consideration.
2. Bids may be made on one or more tracts.
 3. Submit each bid in an **individual sealed envelope** marked “Bid for Timber Stumpage” with the timber sale name, and tract number on the outside. Wisconsin DNR Timber Sale Bid Forms must be used to make bids on DNR timber sales and is included with the individual sale prospectus
 4. A per unit bid must be made on every item on a tract. No “zero” bids for any species or products will be accepted.
 5. Winning bidders will be notified within 24 hours of bid opening and **must sign the timber sale contract and submit an acceptable performance bond within 6 weeks of the bid opening.** If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state or GNA timber sales for a two-year period.
 6. A **Performance Bond or Letter of Credit** is required before awarding of contract. The bond shall be fifteen percent (15%) of the total bid value or a minimum of \$1000.00, whichever is greater. The bond will be held intact by the Department of Natural Resources until the satisfactory completion of the timber sale contract. Performance bonds in a form of other than cash for these sales must expire no earlier than **1-year past contract expiration date.**
 7. The Department of Natural Resources reserves the right to reject any and all bids.

SALES TAX CERTIFICATION

1. A [Sales and Use Tax Exemption Certificate](https://www.revenue.wi.gov/DORForms/s-211-inst.pdf) must be provided at the signing of the contract. This certificate is required to cover a contractor or individual reselling stumpage harvested for firewood/fuelwood and mills and manufacturing facilities. More information about the certificate can be found at <https://www.revenue.wi.gov/DORForms/s-211-inst.pdf>

UTILIZATION

1. All trees designated for cutting will be utilized to a 4” small-end diameter for pulp; 11” small-end diameter for logs unless stated otherwise in the prospectus.
2. When designated for cutting, all trees containing one (1) or more one hundred inch (100”) long stick to a four inch (4”) minimum top diameter will be considered merchantable.

SCALING AND PAYMENT

1. If eligible for deferred payment option, payment for timber removed from site must be made within 30 days after invoice.
2. If not eligible for deferred payment option, no wood will be hauled from the sale area until advanced payment is made.
3. If sold as a lump sum sale, payment in full must be made on entire sale, or by the cutting block, or by some other means as mutually agreed upon by Department of Natural Resources and contractor.
4. The mill scale ticket system will be used as the preferred method of sale administration. Other scaling systems may be used at the discretion of the Department of Natural Resources.
5. If a woods scale system is used, all cordwood or logs will be piled for scaling. Piles will be level and square with at least 10 cords per pile or 5 MBF. At least 20 cords 10 MBF will be piled before a scale is requested. Scaling requests must be made at least one day in advance.

6. No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.
7. Scribner Decimal C Log Rule shall be used for scaling logs. Conversion from MBF to cords or cords to MBF shall be 2.44 cords per MBF for softwoods and 2.2 cords per MBF for hardwoods.
8. Weight scale conversions will be at rates as specified in the Department of Natural Resources timber sale handbook listed below unless the individual timber sale has specific mixed species pro-rates/conversions.

CORDWOOD WEIGHT CONVERSION FACTORS

Species	Weight (lbs)	Cord to		Species	Weight (lbs)	Cord to Ton Conversion
		Conversion	Ton			
ASPEN (All Species)	4,500	2.250		MAPLE, OTHER	4,550	2.275
ASH (All Species)	4,600	2.300		MAPLE, RED	4,550	2.275
BASSWOOD	3,850	1.925		MAPLE, SILVER	4,550	2.275
BEECH	5,050	2.525		MULBERRY	5,000	2.500
BALM OF GILEAD	4,900	2.450		MIXED CONIFER	4,250	2.125
BALSAM FIR	4,250	2.125		MIXED SPECIES - ALL	4,600	2.300
BUTTERNUT	5,000	2.500		MIXED HARDWOODS	4,800	2.400
BIRCH, RIVER	5,000	2.500		OAK, BLACK	5,500	2.750
BOX ELDER	4,550	2.275		OAK, NORTHERN PIN	5,500	2.750
BIRCH, WHITE	4,800	2.400		OAK, BUR	5,850	2.925
BIRCH, YELLOW	5,350	2.675		OAK	5,500	2.750
CEDAR (All Species)	3,150	1.575		OAK, SOUTHERN PIN	5,500	2.750
CHERRY, BLACK	4,300	2.150		OAK, RED	5,500	2.750
COTTONWOOD	4,650	2.325		OAK, SWAMP WHITE	5,850	2.925
ELM (All Species)	5,000	2.500		OAK, WHITE	5,850	2.925
HEMLOCK	4,800	2.400		PINE, AUSTRIAN	4,500	2.250
HACKBERRY	5,000	2.500		PINE, JACK	4,250	2.125
HICKORY (All Species)	5,400	2.700		PINE, RED	4,500	2.250
IRONWOOD	5,000	2.500		PINE, SCOTS	4,500	2.250
KENTUCKY COFFEE TREE	5,000	2.500		PINE, WHITE	4,200	2.100
LARCH	4,650	2.325		POPLAR, YELLOW	4,500	2.250
LOCUST (All Species)	5,300	2.650		SPRUCE (All Species)	4,000	2.000
MOUNTAIN ASH	5,000	2.500		SYCAMORE	5,000	2.500
MAPLE, SUGAR	5,100	2.550		TAMARACK	4,650	2.325
MAPLE, NORWAY	5,100	2.550		WALNUT, BLACK	5,000	2.500
				WILLOW (All Species)	5,000	2.500

CONTRACT PERIOD

1. The contracts offered in this bid letting will be either 2+ or 3+ years in length. The contract expiration date for each sale is listed on the prospectus for that sale. Prospective bidders should be sure to review the contract end date for each sale.

CONTRACT EXTENSIONS

Contract extensions will not be granted without justifiable reason. Justification will be determined by the Department of Natural Resources. Contract expiration dates are given on the individual timber sale. Contract extensions are not guaranteed. All extensions, if granted, will be for 1 year. Extension requests will be considered with the following conditions:

One and Two-year contracts

- 1st extension – 5% increase in stumpage rate
- 2nd extension – an additional 10% increase in stumpage rate

Three and Four-year Contracts

- 1st extension – 15% increase in stumpage rate (only 1 extension granted)

OTHER CONDITIONS

- Wisconsin's Best Management Practices for Water Quality, Woody Biomass Harvesting Guidelines, and Best Management Practices for Invasive Species must be followed on all DNR timber sales. More information on these management guidelines can be found at the links found below:

Water Quality BMPs: <https://dnr.wi.gov/topic/ForestManagement/bmp.html>

Biomass: <https://councilonforestry.wi.gov/Pages/WoodyBiomass/Default.aspx>

Invasive BMPs: <https://councilonforestry.wi.gov/Pages/InvasiveSpecies/Forestry.aspx>

- Pine sales may include a requirement for treating cut stumps to control Heterobasidion Root Disease (HRD). If HRD treatment is required, the following provisions will apply:
 - Purchaser will be responsible for supplying an approved fungicide and completing preventive treatment if cutting of pine occurs between April 1 and Nov. 30.
 - Treatment must be performed by a Certified Pesticide Applicator.
 - All fresh-cut stumps of pines and spruce of merchantable size shall be treated by applying either CELLU-TREAT (disodium octaborate tetrahydrate) or Rotstop C (*Phlebiopsis gigantea*).
 - Treatment shall be made as soon as possible and no later than one day after harvest.
 - A dye product shall be added to liquid solutions for inspection purposes.

Insurance

The "Contractor" (purchaser) shall provide the Department of Natural Resources with a Certificate of Insurance counter-signed by a Wisconsin Resident Agent, indicating that Worker's Compensation Insurance coverage is provided for the duration of the contract prior to any performance under it. Contractor claiming exemption, independent status, the contractor/purchaser will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.

Contract may contain other provisions. Contracts may not be assigned. A sample copy of the contract is available upon request.

NOTE: Prospectus maps for each of the timber sales are available online at <https://dnr.wisconsin.gov/topic/TimberSales>

*****TRAINING STANDARD*****

The Purchaser shall ensure that at least one in-woods person actively engaged in performance of this contract and responsible for the logging site complies with the Wisconsin Sustainable Forestry Initiative® (SFI®) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC). Criteria for the standard can be found at the website https://www.fistausa.org/fista/SFI_Workshops.asp or by contacting the Forest Industry Safety & Training Alliance (FISTA). Purchaser agrees to provide documentation to Seller that the training has been attained prior to initiating sale.

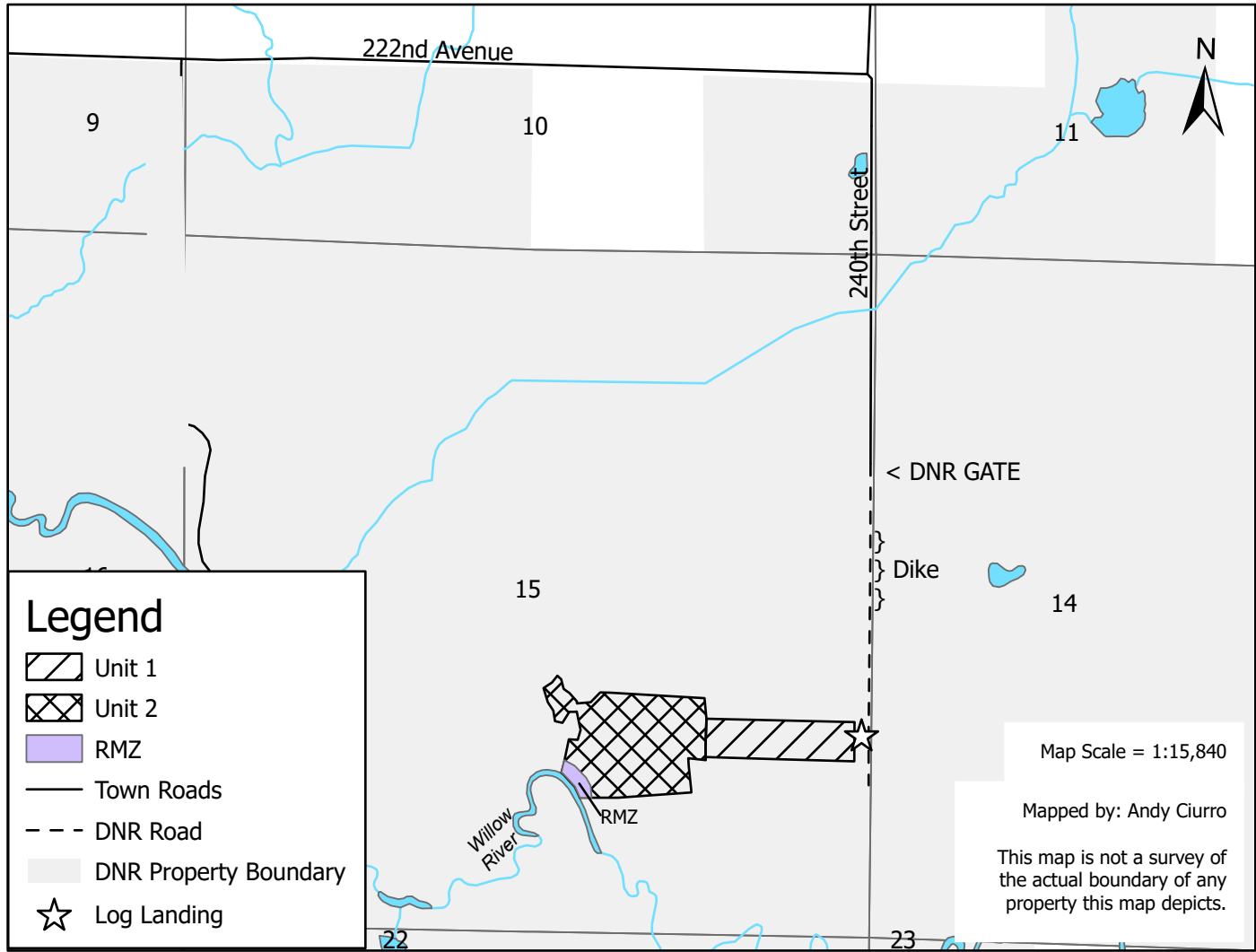
FOREST CERTIFICATION: These lands are 3rd party certified.

**Soergel's Prestigious Pine
Tract #1-23
Wisconsin DNR
Cylon Wildlife Area
27 acres
Sec 15 T31 R16W**

Volume Estimates

Species	Mixed Product
White Pine	491 Tons*

Minimum Bid: \$5,302.80
Sale Method: Lump Sum



Unit 1 - First thinning (9 acres): Cut all ROWS of trees marked with double orange slashes. Cut all individual trees marked with single orange slashes.

Unit 2- 3rd/4th thinning (18 acres): Cut all trees marked with orange paint. Harvest all red pine with or without tree paint, EXCEPT WITHIN RMZ

Contract Ending Date: June 30, 2026

Other considerations:

- Both units will be FROZEN GROUND ONLY due to dike access
- A 100-ft Riparian Management Zone (RMZ) is located within the sale and is marked with purple tree paint. Do not drop trees into the Willow River and do not operate on the river side any marked trees within this RMZ. Do not harvest any unmarked red pine within the RMZ.
- Access is across a 1000-ft, narrow dike. Care must be taken driving logging trucks across the dike.

Notice: Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Public Records law [ss. 19.31-19.39, Wis. Stats.].

Date

Bidder Name

Street Address	City	State	ZIP Code
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Property Name (if any) Cylon Wildlife Area	Timber Sale Name Soergel's Prestigious Pine	Tract Number 1-23
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Date and Hour of Bid Opening Thursday, November 17, 2022 - 9:00AM	Minimum Acceptable Bid (optional) \$5,302.08
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Species-All bids including Lump Sum bids must be by species	Utilization Specifications (4 inch/Whole Tree/Logs)	Estimated Volume	Volume Units (tons/cords/mbf)	Price Bid Per Unit	Total Bid Value on Estimated Volume
PW - White Pine	Mixed Product	491	Tons		

The award shall be based on this TOTAL BID AMOUNT:

Performance Bond Will be in the form of: (select one)

<input type="radio"/> Personal Check	<input type="radio"/> Assurance Bond
<input type="radio"/> Certified Check/Money Order	<input type="radio"/> Certificate of Deposit
<input type="radio"/> Irrevocable Letter of Credit	<input type="radio"/> Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award may be made to the next highest qualified bid.

By checking this box, I certify that I hold a Wisconsin Master Logger Certification.

Notice: I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder
Bidder's Name (Please Print or Type)
Phone Number (include area code)
Email Address